

# An Ideal Partner for your CAD/PLM Projects



Olivier Létard

## Contact Mag: What are PCO Innovation's ambitions?

**Olivier Létard:** PCO Innovation is the product of a merger between two companies that are renowned in the PLM domain: the French company PCO Technologies and the Canadian company idCAD Consulting. PCO Innovation's ambition is to position itself as the leading independent provider of specialist PLM consulting and services worldwide.

## C.M.: What are PCO Innovation's fields of expertise?

**O. L.:** Above all, we help manufacturers who want to improve their performance in product development and industrialization, in particular in areas related to design, concurrent engineering, digital prototyping and extended enterprise operations. We act at both the operational level (methodologies, support, etc.) and the IT level (customization, integration, maintenance, etc.). In addition to its exceptional technological expertise, PCO Innovation brings to the table its expertise in consulting, change management and project management, as well as partnerships with leading specialist software development companies.

## C.M.: What kind of partnership does PCO Innovation have with Dassault Systèmes?

**O. L.:** Since 2001, PCO Innovation has been a service partner to Dassault Systèmes and

has thus gained excellent expertise in the entire suite of CATIA (V4/V5/V6), ENOVIA (VPM/LCA/SmarTeam/MatrixOne) and DELMIA technologies. In the field, the complementarity between PCO Innovation and Dassault Systèmes' teams enables us to propose total software-/services solutions to our shared customers.

**C.M.:** Can you describe in more detail how your experts collaborate with customers?

**O. L.:** We frequently operate upstream in projects, then again in the implementation of technologies and in the final user-support stage. Important Dassault Systèmes customers from around the world appreciate the quality and the speed with which we deliver our services, in project mode and in staff delegation. The

Volvo Group in France, Volkswagen in Germany, Gulfstream in the USA and HAL in India are examples of these customers.

## C.M.: At this stage, what is PCO Innovation's experience concerning V6?

**O. L.:** We started with this new technology both at Dassault Systèmes' Lab and by following several pioneering customers. This work convinced us that the V6 strategy to put PLM online will bring irrefutable benefits to projects in which multi-site collaboration is evolving rapidly, such as in the aeronautics and automobile industries. ▀

**For more information:**  
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